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Time Flies When Good Things Happen

They say time flies when you’re having fun. It’s true. As I step down as chair of the board of directors of Atrium Medical Center Foundation, I can confirm that time also flies when you work with a group of wise and hard-working colleagues; when you can rely on the knowledgeable and enthusiastic Atrium staff; and when everyone on your team is committed to building healthier communities.

I extend my deepest gratitude to my fellow board members, to the many volunteers who work tirelessly on every aspect of our campaigns and events, to our Foundation staff and, of course, to the many people and businesses who so generously support the Foundation’s work. It has truly been an honor to serve with you.

The Foundation has made impressive strides in meeting the health and wellness needs of our region over the past two years:

- We continue to solidify partnerships with other like-minded organizations, including the Kiwanis Club of Middletown, Atrium Family YMCA and Primary Health Solutions.
- Over 30 years, our support base has grown to more than 10,000 donors.
- We have raised more than $2.3 million dollars and initiated seven new endowment funds.
- Our investments have done well, particularly in a down economy, resulting in assets now totaling more than $18 million.

It was my good fortune to serve as board chair during a triennial gala year. The 2013 Magic Moments gala netted more than $100,000 to support the Foundation’s Moments Matter campaign for Atrium’s Neuroscience and Stroke Program. This campaign has special meaning for me because my father suffered from Alzheimer’s disease. I am so proud of the Foundation and our donors for confronting stroke, trauma, and memory, seizure and movement disorders with innovative treatments, rehabilitation and education.

The future holds even greater promise as Atrium’s impact grows in our region. I look forward to continuing to serve on the Foundation board, now led by Michael J. Schneider, and being part of the challenging, meaningful and immensely rewarding work that is the hallmark of Atrium Medical Center Foundation.

Barbara W. Strait
Chair, Board of Directors

Atrium Medical Center Foundation’s Mission and Vision

As a not-for-profit hospital, Atrium Medical Center relies on financial support from Atrium Medical Center Foundation to bridge the gap between hospital revenue and our community’s needs. Your tax-deductible gift funds lifesaving new technology, facilities and services that ensure advanced care is available close to home.

Our Mission

To develop charitable gifts and resources dedicated to building healthier communities in southwest Ohio.

Our Vision

To be the most respected, responsive and supportive source for health care philanthropy in southwest Ohio.

For more information about ways to give to Atrium Medical Center Foundation, please contact Michael D. Stautberg, president, (513) 420-5144 or (800) 338-4057 ext 5144, or Foundation@AtriumMedCenter.org.
The year was 1984. “Ghostbusters” broke box office records, Los Angeles hosted the summer Olympics, Apple offered its first Macintosh computer — and a group of dedicated leaders created Middletown Regional Hospital’s foundation. Thirty years later, Atrium Medical Center Foundation continues to touch lives and improve health in southwest Ohio, far surpassing its founders’ expectations.

Optimism and growth marked the 1980s at the hospital. In 1983, Middletown Hospital added “Regional” to its name to better reflect its ever-expanding service area. The next year, Wilbur Cohen, hospital board chair, James Flynn, hospital president and CEO, and Jim Elder, hospital executive vice president, collaborated to start a foundation to raise funds for new services and technology.

They recruited Richard Slagle, then an Armco executive, as the first board chair. Operating on a shoe-string budget, Dick began soliciting donations with a volunteer board. “We tried to cover the bases to think about who might be prospects for giving,” he remembers. Early projects included placing donation envelopes at area funeral homes and making presentations to business and professional groups to extol the advantages of giving to the Foundation. Area EMS squads received some of the Foundation’s first grants for training.

Since those early days, the Foundation’s impact on health care in southwest Ohio has grown by leaps and bounds. From open heart surgery to the da Vinci surgical robot to support for neuroscience and trauma care, cancer services, diabetes, dialysis and care for women and children, it’s nearly impossible to name an area of the hospital that has not received Foundation support.

Funds are raised in many creative ways. Annual campaigns focus on a particular community need, drawing support from individuals, families, businesses, foundations and Atrium employees and physicians. The Foundation’s first capital campaign, 2005–2008, raised $5.1 million to bring open heart surgery, stent placement and valve replacement to the new Atrium Medical Center. Endowments enable donors to transform lives for generations to come.

The Heritage Society, with more than 60 donors (please see page 10), honors those who have included the Foundation in their wills or estate plans. The annual estate and tax planning professional seminar attracts nearly 400 advisors each year. Special events such as the gala, held every three years, and the annual James A. Combs Golf Tournament and Charity Night at the Tables, co-sponsored with community partners, offer opportunities for fun and fundraising.

As health care evolves, the Foundation’s role is even more essential to ensure that residents of southwest Ohio receive the care they need, close to home. “We take seriously our mission to build healthier communities,” says Michael J. Schneider, chair of the Foundation’s board of directors. “We are very, very grateful to all the donors and volunteers who have supported our work over the last 30 years. Together, I know we’ll be able to accomplish even more for our families, friends and neighbors in the region in the years ahead.”
I hope every donor to Atrium Medical Center Foundation realizes that we consider you an essential member of the team here at Atrium — and we are very grateful.

That’s right. Everyone is dedicated to achieving the best possible patient outcome — physicians, therapists, nurses, maintenance people, administration, the list goes on and on. All of us are doing our jobs the absolute best that we can. When you support the Foundation, you also become a valued member of the team, ensuring that everything from technology to new programs and services is available to our patients and their families.

You’re not someone outside the hospital who contributes. You’re right here with us. Every patient who comes through Atrium’s doors is affected by your generosity. I’m a big believer of “paying it forward,” and if you’re a supporter of the Foundation, you are, too. You have received blessings in life and you’re helping others.

This year, the Foundation celebrates 30 years of building healthier communities right here in southwest Ohio. As a member of the Foundation’s board of directors since 1996, I promise you that every donation you make, large or small, is used very efficiently, spent wisely on ways that truly touch lives and improve health.

I hear from donors all the time that their money is used locally. I was born at Middletown Hospital and after an Ohio State University education and residencies in Cincinnati, my wife Jeanne and I came back here to raise our family of four children. Strong community values are one reason why. We take care of each other in this region, and the Foundation is one of the significant ways we strengthen our ties to each other.

Doctors are taught not to brag, but I will step away from that tradition to say with pride that Atrium makes miracles happen every day. Just in my field focusing on women and children, we save newborns who come into this world at risk, help to stop cancer in its tracks, and offer compassionate caring through the HEAL Program to parents who have lost an infant. Because you “pay it forward,” women who can’t afford mammograms benefit from this technology, an early detection step that saves lives.

Atrium’s Maternal Child Health Center, a critical safety net in our community, is funded in part from the Healthy Beginnings campaign that Jeanne and I co-chaired in 2000, as well as the Healthy Kids and Little Blessings campaigns. For mothers and children facing economic challenges, the center offers a lifeline to OB/Gyns, pediatricians, social workers, dietitians and other caring professionals.

Throughout the hospital, from the Emergency Trauma Center to the Heart Center to incredible technology such as the da Vinci surgical robot, this medical center practices breakthrough medicine. Without Foundation donors, this high level of care just wouldn’t be possible.

You, I and every other member of the team are changing lives here at Atrium. On behalf of the Foundation and our entire Atrium team, I thank you for making an impact and paying it forward.

The Foundation’s recent Little Blessings campaign raised funds to furnish this private room for the HEAL (Help Endure a Loss) program. When a family knows their newborn does not have long to live, they can spend precious moments here with their child in this comfortable space.
Moments Matter: In Life, in Health Care, in Acts of Giving

Moments matter: We share life’s joys and challenges through our ability to communicate with others.

Moments matter: It only takes a moment for a stroke or a brain or spinal cord injury to shatter magical moments. Likewise, a person’s life can be forever altered by a memory, seizure or movement disorder.

Moments matter: Rapid, expert care often can reverse or reduce trauma damage. Caring and skilled specialists can help a person cope with ongoing disorders.

Moments matter: It only takes a few minutes to give to Moments Matter, the campaign for Atrium Medical Center’s Neuroscience and Stroke Program.

This important initiative, begun last summer, will step up Atrium’s capabilities to prevent and help patients and families cope with conditions such as stroke, Alzheimer’s disease, Parkinson’s disease, epilepsy, multiple sclerosis, ALS and other neurological conditions. Funds will:

• Keep up with changing technology, equipment and treatments
• Create new opportunities for patients to achieve independence
• Enhance education for our community members and health care professionals
• Provide for the unmet needs of the uninsured or underinsured
• Establish endowments for advanced neuroscience and stroke care for generations to come

Moments Matter has a stretch goal of $750,000, knowing that unmet needs exceed $1 million. To date, $675,000 has been raised, thanks to the generosity of individual donors, foundations, Atrium Medical Center employees, Atrium Auxiliary Middletown and businesses in the region, with a business campaign led by Kirk Reich, Foundation board member, and the Business Committee.

We’re happy to report that donated funds are already at work! For example, new therapeutic hypothermia equipment for the Emergency Trauma Center is already saving lives. When the heart stops, therapeutic hypothermia lowers a patient’s body temperature in order for more oxygen to flow to the brain, protecting brain function.

Also, patients in the Rehabilitation Center are benefiting from new equipment, and the stroke education program is working to prevent this major cause of death and disability. But that’s just the beginning. More state-of-the-art technology, programs and advances in patient care will be brought to Atrium with ongoing campaign support.

“When I suffered a brain aneurysm in 2008, I learned that moments mattered as I received swift and skilled care at Atrium,” says Rhonda Koenig, RN. She, her husband, Doug, and daughter Kelli Gill, RN, serve as the Moments Matter co-chairs.

“During this campaign, we’ve been so grateful for the love and support we’ve received from the Atrium community,” says Rhonda, who has made a full recovery. “Many people have shared stories with us about their loved ones who have suffered from stroke and other devastating brain and spinal cord disorders and injuries. We are all working hard to make this campaign a success, to protect moments that matter.”

Would you consider helping this very important cause? As the campaign is reaching an end, we need your support to reach our goal of changing lives. To make a gift, simply use the enclosed reply envelope — or visit AtriumMedCenter.org/Donate — and designate your gift for the Neuroscience and Stroke Program. Thank you! The gift you make will help people enjoy the moments that matter in life.

Save the Date!
Mark your calendar to join us on August 18, 4:30-6:30 p.m., to celebrate the success of the Moments Matter campaign and honor our generous donors. Please contact the Foundation for additional information about this event.
The Power of Listening — to You

By Carol Turner, FACHE, President and CEO, Atrium Medical Center

A wise man has written, “One of the most sincere forms of respect is actually listening to what another has to say.” I couldn’t agree more! When we listen, we learn. And when we learn, we discover new ways to serve even more effectively.

Recently Atrium Medical Center Foundation undertook a major listening project: a planning study to get input about the Foundation and future fundraising projects. Sixty individuals, representing 14 communities in southwest Ohio, graciously participated in 53 interviews with an outside consultant.

I’m happy to report that the feedback was overwhelmingly positive. Participants specifically praised Atrium Medical Center’s great location, outstanding campus, wonderful facility and caring, dedicated and highly skilled staff. They believe that fundraising is targeting important needs in our communities, and that monies raised are used for their intended purposes. Many were impressed by the Foundation’s remarkable growth over its 30 years. Perhaps most encouraging, 30 individuals volunteered to serve the Foundation in some capacity in the future. Of course, suggestions for strengthening the Foundation also were greatly appreciated.

So much enthusiasm for the Foundation’s vital work reassures me that our communities really care about ensuring excellent health care for their families, friends and neighbors. It reaffirms my passion to make Atrium Medical Center the destination hospital of choice for our region. That’s a tall order, but I firmly believe we can make it happen. Every day, so many astounding things happen here. Yes, we have a beautiful building and high tech equipment. But our people are the heartbeat of this hospital. Our fantastic crew knows how important it is to focus on relationships and go the extra mile for patients, families and each other.

Together, we achieved a lot at Atrium in 2013. Our quality scores were the best ever: 4.8 out of 5 on metrics set by the federal government. Our team hit aggressive targets to manage the length of patients’ hospital stays, part of a push from the Centers for Medicare and Medicaid Services to get patients home or to an extended care facility as soon as it’s safe. And our satisfaction scores for outpatients exceeded all goals.

We’re expanding our cancer services with a new low-dose, low-cost CT scan for smokers to screen for lung cancer, and taking pulmonary rehabilitation services to Otterbein Lebanon. Giving our patients with cancer the best hope for a cure, we enroll more of them in clinical trials than all of the hospitals in Dayton combined. In Atrium’s unique partnership with Edgewood City Schools, later this year we’ll open Atrium Health Center – Trenton to house both the schools’ Central Registration Offices and outpatient medical services. In addition, we’re bringing more outpatient services to Mason, including a free-standing emergency center, as early as December at the new Atrium Health Center - Mason in front of the Manor House on Mason-Montgomery Road.

I hope you share our excitement for all the ways that Atrium Medical Center and the Foundation are improving our communities. In the spirit of listening, I welcome your comments. You are our partner in caring, and we couldn’t be more grateful.
Founding Father Ben Franklin said, “An investment in knowledge pays the best interest.” Forward-looking Atrium Medical Center Foundation donors who are inspired to establish and support scholarship endowments and funds agree. They understand the role education plays in ensuring health care quality. Thanks to these visionaries, the Foundation has awarded more than $150,000 in scholarships over the past five years to Atrium employees aspiring to continue to learn and grow in their professions.

This year, Atrium Medical Center Foundation awarded $35,000 in scholarships to 17 Atrium employees. “This support helps deserving students attain their educational goals, meet their professional objectives and succeed to their highest ability,” notes Christie Gray, MS, RN, CNS, NEA-BC, administrative director, nursing operations. This year’s scholarships will help five nurses earn master’s degrees in nursing (MSN); seven nurses earn bachelor of science nursing degrees (BSN); one obstetrics technician become a registered nurse (RN); a medical imaging technologist become the first in her family to get a degree—in psychology; and three others earn degrees in business, pharmacy and human resources.

Funds and endowments making scholarship awards this year include:

- **G. Robert Gage Memorial Scholarship Fund.** A long-time friend of the hospital and former health system board chairman, Bob Gage believed that people are the hospital’s greatest resource. This fund helps Atrium physical therapists, lab technicians, radiologic technologists and more further their education.

- **Nadine and Beryl Orr Nursing Excellence Fund.** Nadine Orr was a nursing director at Middletown Regional Hospital. Beryl, her sister, was a former principal and teacher in the Middletown School District. This fund has supported scholarships as well as onsite nursing classes.

- **Nellie Losh Endowment.** This fund has been advancing careers in nursing since 1999. Although Nellie had aspired to be a nurse, instead she taught English and geography in the Middletown School System for 42 years.

- **Patricia Ann Slagle Nursing Scholarship.** Initiated by Richard Slagle in memory of his wife, this scholarship helps nurses pursue a bachelor’s or master’s degree in nursing.

- **Atrium Cardiology Ancillary Services Endowment.** Walter H. Roehl Jr., MD, medical director emeritus of cardiology at Atrium Medical Center, led the effort to create this fund to assist cardiology technicians to enhance their skills.

- **Jeanne R. Sandston Atrium Cardiology Ancillary Services Endowment.** William L. Sandston funded this endowment in memory of his wife of 57 years to strengthen the skill sets of cardiology services employees.

- **Stuart Ives Fund.** A former hospital board member, Stuart Ives set up this fund to help advance the skills of hospital employees through scholarships, equipment and educational development.

For more information about scholarship funds and endowments, contact the Foundation at (513) 420-5144.

“An investment in knowledge pays the best interest.”

—Benjamin Franklin
HEAL Family Fun Festival Is Off and ‘Running’

Atrium Medical Center’s HEAL program (Help Endure a Loss) is putting the final touches on its 4th annual Family Fun Festival to be held June 21 at Niederman Family Farm. Despite all the smiles sure to be beaming at this event, however, the loss endured by HEAL families is an ever-present reality.

HEAL focuses on comforting and guiding families through a stillbirth, miscarriage or infant death. This innovative support program was started by Sheree Young, RNC, a former neonatal nurse and now coordinator of Atrium’s Perinatal Bereavement Program. “The grieving process never gets easier,” Sheree explains.

Since its founding in 1998, HEAL has cared for more than 1,500 families across southwest Ohio and has changed how hospitals, funeral homes, cemeteries and the community care for the unique needs of grieving families. In addition, over the past 15 years, Sheree has trained more than 750 social workers, nurses and others to provide HEAL services and help prevent preterm labor and infant death.

“HeAL has been my lifeline,” says one grateful parent whose daughter was stillborn. “It’s a very lonely world when you lose a child. I’m so glad to have this group.” Says a father who lost his infant son to SIDS (Sudden Infant Death Syndrome), “It’s not a group you ever want to be in, but thank God it exists.”

HEAL offers its programs and services free of charge and is funded by generous donors coordinated through Atrium Medical Center Foundation. Four years ago, HEAL hosted its first Family Fun Festival, a celebration that would become a highly anticipated annual event where HEAL families can enjoy themselves and find comfort in their shared bond.

This year’s festival kicks off with something new – Steps 4 HEALing, a 5K trail run/walk. Participants can register at the event. (Registration 8 a.m.; run/walk 9 a.m.) Fees range from $10 to $25 and include entrance to the festival. “Thanks to our volunteers and community sponsors,” says Sheree, “we have tons of fun in store, including entertainment, games, prizes, a silent auction, ‘split the pot,’ music and food.” Suggested donation for the festival (without participation in Steps 4 HEALing run) is $5 for adults. Children under 18 are free. All festival proceeds support HEAL programs and services.

For more information on HEAL and on the Family Fun Festival/Steps 4 HEALing, visit AtriumMedCenter.org/heal or call the HEAL office at (513) 705-4056. For information on becoming a festival sponsor, contact the Foundation office at (513) 420-5144.
A Sure Bet: Everyone’s a Winner at Charity Night at the Tables

People come to the annual Charity Night at the Tables event for different reasons — to party with friends, dance, play with “funny money” at the gaming tables, maybe win a raffle basket and, for sure, enjoy food and drink.

“But it’s a sure bet that everybody comes to this fun night to support two important causes: Atrium Medical Center Foundation and the Atrium Family YMCA,” says Larry Mulligan Jr., who co-chaired the event with his wife, Kristen. “It’s a winning night for everyone, especially two great organizations we believe in.”

The fourth annual Charity Night at the Tables, held March 28 at the Cincinnati Marriott North at Union Centre, attracted more than 200 guests. The event netted nearly $29,000, with proceeds split between the two organizations to benefit the stroke telemedicine program in Atrium’s Emergency Trauma Center and YMCA youth programs.

“An outstanding team of hard-working volunteers along with generous sponsors and attendees made this evening a big success,” reports Kristen.

Larry, the mayor of Middletown, points out that both Atrium Medical Center and the Y are greatly needed by people of this region. “Folks want to support places that are important to our communities. Charity Night at the Tables is just a relaxing and fun evening — with no long speeches, which I have been known to give,” he says with a laugh.

Foundation Welcomes New Board Members

Atrium Medical Center Foundation is proud to announce the appointment of two local leaders to the board of directors.

Martha Oches, President, Atrium Middletown Auxiliary

A community volunteer since she arrived in the area in 1969, Martha has been a member of the Auxiliary for 40 years and is serving for the second time as the organization’s president. This enthusiastic supporter of Middletown, who was married to the beloved pediatrician, the late Dr. E. Ronald Oches, volunteers at Atrium Medical Center and also is a member of other local organizations. Originally from Cleveland, Martha received her bachelor’s degree at Ohio Wesleyan University. Martha has three adult children and five grandchildren.

Rhonda L. Seidenschmidt, Director, Medical Imaging

With 19 years in imaging including 11 years in management, Rhonda is responsible for the daily operations of Atrium’s Wilbur & Mary Jean Cohen Women’s Center, outpatient imaging centers and the imaging departments at the main hospital campus that include CT scan, MRI, ultrasound and other imaging technologies. Rhonda joined the Premier Health team in 2004, first serving as radiology manager at Good Samaritan Hospital, then in management at Vanguard Imaging Partners. She came to Atrium in 2010 and was appointed to her current position in 2011.
Remembering and Honoring: Make a Tribute Gift

In times of loss — and even in times of gratitude and joy — we often search for the right words to say about those we love and appreciate. Tribute gifts to Atrium Medical Center Foundation go beyond words to pay heartfelt tribute to that special friend or loved one, while funding life-giving services and technologies for our communities.

“Memorial gifts to Atrium Medical Center Foundation are a wonderful way to do something positive in the midst of sadness,” says Charles W. Anderson, Foundation board member. “Your gift will endure longer than cards or flowers. And it will enable the life of your loved one to touch future generations with the gift of health.”

Bereaved families can invite others to make a memorial gift simply by specifying Atrium Medical Center Foundation in the obituary notice.

Honorary gifts can celebrate the life of anyone who matters to you — a friend who survived cancer, a neighbor who is in the hospital, or a newborn baby. They can also mark a special occasion such as an anniversary, birthday or holiday.

You can designate your “in memory” or “in honor” gift for the Atrium health care service of your choice, such as stroke, cancer or trauma care. Or you may choose for your gift to be used where the need is greatest.

Atrium Medical Center Foundation will acknowledge your thoughtfulness by sending a card to the person or family of the person in whose name your gift is given. The amount of your gift will not be mentioned. You will receive a separate gift acknowledgement for your tax records.

In addition, all tribute gifts are listed in the Foundation’s annual report. To make a tribute gift, use the attached envelope or contact the Foundation. Thank you!

Heritage Society: Creating Our Future

Heritage Society members have included Atrium Medical Center Foundation in their will or estate plans. Members are as of May 1, 2014. New members are noted in bold type. If you’ve included the Foundation in your estate plans, please notify us so we may recognize your generosity. Thank you!

Anonymous (3)
Dr. and Mrs. Bruce Barnes
Dr. and Mrs. Jack Barnes
William O. Barnitz
Mr. and Mrs. Charles Beck
Paul and Michelle Bendik
Ann and Art Bidwell
Carl and Deborah Coburn
Mr. and Mrs. Wilbur Coburn
Catherine Cottle
Evelyn Day
Helen S. Deutemeier
Roger and Ginny Dillman
Mr. and Mrs. Russell Donahue
Jim and Jane Elder
Mr. and Mrs. Walter B. Evans

Patricia Miller Gage
Della B. Gardner
Robert B. Gardner, Sr.
Gary and Nancy Gross
Peter Hackett

Thomas and Patricia Hackett
Mr. and Mrs. Richard Haller
Imogene Harmon
Norm and Pat Hayes
Thomas and Deborah Hazelbaker
William and Penelope Hummel
Stuart Ives
Carrie Jacoby
David Jones
Loyal R. and Anita Jaengling
Arlie and Mary Rose Kemplin
Edna M. Kinsinger
Daniel Lacey
Senator Barry and Marilee Levey
Dr. and Mrs. Lawrence Linder
Nellie Losh
Marcia Jean MacClellan
Jim and Sarah Martindale
Louis McCallay
Lucy Nelson
Dr. and Mrs. Dick M. Nisbet

Neil and Ginny O’Connor
Beryl Orr
Nadine Orr
Candice and James Peace
Mr. and Mrs. Don Pelfrey
Claire Porter
Louise Pratt
Bill and Connie Rathman
Dr. and Mrs. Walter G. Roehill, Jr.
Joseph Rumpler
David Sanders
Mr. and Mrs. William Sandston
William and Pat Schaefer
David and Carole Schol

Michael and Betty Sue Scotti
Dr. Tom and Bonnie Scott
Lucille Shafar
Dick and Patricia Slagle
Ernest and Wilda Streifthau
Perry D. Thatcher
Heath and Mary Valentine
Do You Have A Trusted Advisor?

By: Lee P. Geiger, Esq.

Lee Geiger is a partner with Graydon Head, a full-service law firm with offices in Cincinnati, West Chester and Northern Kentucky.

Who is your trusted advisor? A lifelong friend? Mechanic? Financial advisor? Attorney? Regardless of our station in life, we all need trusted advisors. In fact, we need multiple trusted advisors because there is no “one size fits all” when it comes to well-rounded advice. You would not ask your financial planner to fix your car’s transmission and would not ask your mechanic to pick stocks for your retirement portfolio. Trusted advisors are essential for ensuring that we get the services we need to protect ourselves, our families and our businesses.

Whether we own a business or need a simple will, we all need legal advice at some point in our lives. Who do you turn to? Here are a few tips to consider when selecting a trusted legal advisor:

1. Find a good attorney before you need one. This allows you the time to find an advisor with whom you are comfortable. Take them to lunch or invite them for a tour of your business. Any attorney worth his or her salt will gladly do that — off the clock. You owe it to yourself and/or your business to find the right attorney. Don’t get stuck with your “Cousin Vinnie”!

2. Find the expertise you need. All attorneys are not created equal. You don’t want your estate plan drafted by a defense attorney. You don’t want advice on dealing with problem employees from a real estate attorney. Remember that a “Jack of all trades” is often the “master of none.”

3. Find someone who is not afraid to tell you “no.” There are plenty of attorneys who will tell you what you want to hear. You need one who will tell you what you NEED to hear — even if you won’t like it. That person has your long-term well-being in mind.

Here are a couple tips to help grow the relationship with your trusted legal advisor (and keep your legal bill lower):

1. Tell your advisor everything — the good, the bad, and the ugly. Your attorney needs to know them all before coming up with an action plan. The advice will be better (and your wallet will groan less) if you are upfront from the outset. And the best part? The conversation is protected by the attorney-client privilege.

2. Get organized. Gather necessary information and make copies before your meeting. It is better for all involved to have one or two meaningful conversations than 10 short ones. It is usually not a problem to postpone things a bit to gather everything together. You will be much happier with the result (and the bill) if you do.

Following these simple tips should not only help you find the right trusted advisor, but also grow that relationship for years to come.

If you’re considering making a charitable gift to Atrium Medical Center Foundation, your estate and tax planning advisor can help you structure the gift so it benefits both you and the Foundation. For more information, please contact Michael D. Stautberg, president, or Samuel R. Lobar, director, major gifts, (513) 420-5144 or Foundation@AtriumMedCenter.org.

On Our Cover

As Atrium Medical Center Foundation celebrates 30 years of building healthy communities, these cover photos show a few of the important people and events in our history.

1. Mary Buffenbarger Dumouchelle was featured in the 1998 campaign for the Diabetes Community Outreach Program. She later pursued a career in nursing.

2. An aspiring firefighter wore the uniform of his heroes at a safety fair sponsored by the hospital and Foundation in 2002.

3. Atrium Medical Center opened in 2007, replacing the former Middletown Regional Hospital.

4. Monroe residents Carlos and Marjorie Cattani expressed their gratitude for excellent care by giving a significant gift to the capital campaign for the new Heart Center at Atrium.

5. Pat and Karen Piccioni, with grandson Nathan, made a generous grant to support pediatric trauma care in 2003.

6. Mr. and Mrs. Ted Lazarow, founders of Rogers Jewelers, generously supported the capital campaign for the new Heart Center at Atrium.

7. James B. Kleingers, left, vice chair, and John Sawyer, right, chair, headed the Advancing Care for a Healthier Community capital campaign to bring open heart surgery to the new Atrium Medical Center.

8. Hospital volunteer Marjorie Compton (at right in photo) left the Foundation a gift valued at $1 million, the largest to date at her passing in 2002.
Add Your Name to Atrium’s Chimes

You can make a lasting contribution to the quality of life in this community – and have your name etched in hospital history. Donors who make accumulated gifts of $5,000 or more to Atrium Medical Center Foundation become members of the Beacon Society. Those who include the Foundation in their estate plans are recognized as members of the Heritage Society. Members of both societies have their names permanently inscribed on a beautiful glass chime in the donor recognition feature at Atrium Medical Center.

To Learn More

For more information, please contact us at (513) 420-5144, (800) 338-4057 ext. 5144, or Foundation@AtriumMedCenter.org.